



Embedded Systems  
Engineering

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### Embedded Systems Engineering Firm Expands to East Michigan

(Grand Rapids, MI) – DornerWorks Ltd., a premier provider of electronic engineering services for the medical, automotive, aerospace, and industrial markets has announced expansion plans to east Michigan, including Detroit and Ann Arbor. DornerWorks, founded 10 years ago by David K. Dorner in his basement, now employs over 50 full time employees in their Grand Rapids headquarters. “The time was right to expand into east Michigan and reflects the growing need for our services in this region.” says David of the recent announcement.

As the economic recovery of the automotive industry and supporting OEM's continues on both sides of Michigan, DornerWorks has been overwhelmed with staffing requests, many from the east side of the state. “We are excited about the opportunity to expand our presence in east Michigan and want to assure new clients that they will receive the same level of expertise that our west Michigan clients have experienced for the past decade,” notes Jason Lovell, VP of sales and marketing for DornerWorks. “Our recruitment efforts have increased over 200% in the last 3 months due to demand for the talent DornerWorks is known for.” Lovell added.

In August of 2010, DornerWorks announced the addition of Fred Dumsa as the Regional Director for the East Side Division. Fred is a lifetime resident of Michigan, and brings over 26 years experience at Delphi Corporation where he held several leadership roles. In his new role, Fred will focus on providing project management and recruiting efforts while maintaining the relationships with DornerWorks existing east side clientele. Dumsa said of his new role, “The demand has been overwhelming, in a good way, and I’m just proud to be part it. DornerWorks has weathered the economic “storm” with such precision and grace – that’s something not a lot of young companies can say.”

Nancy Mazza joined DornerWorks in December of 2010 as the New Business Development Manager for the Eastern Division. “Nancy brings over two decades of experience in sales and marketing for the automotive, industrial, and medical markets in east Michigan, and we are excited to have her on our team,” said Dumsa.

The exact location of DornerWorks new east side office has not been finalized. “It’s critical with any expansion plan that you take into account several factors, including industry needs and trends, as well as where to find the best talent. We want our clients to

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follow us, not the other way around, so a central office space that meets not only our client's needs, but our valuable employee needs is paramount to the success of our expansion into east Michigan," said Dorner. "Keeping a strong focus over the years on our core competencies has paid off and we feel an added sense of responsibility to continue that same level of focus for our east Michigan presence. DornerWorks is ready and able to provide the engineering services that east Michigan needs!"

#### About DornerWorks

DornerWorks received their AS9100, ISO 9001, and ISO 13485 quality certifications in 2010 and were recently honored as the third global Microchip Medical Design Partner Specialist. In 2010 DornerWorks was awarded one of the 2010 Michigan 50 Companies to Watch Award and the Bloomberg Business Weeks' ICIC 2010 Inner City 100 Award, where they were ranked 26th nationally.

DornerWorks was recently awarded their first government research grant; the Navy SBIR (Small Business Innovation Research) grant, US Navy SBIR N102-184: "Isolation Techniques for Untrusted Software" which is slated to begin Q1 of 2011. This important work will extend the prototype ARINC 653 hypervisor to address the safety, security, and performance which provide real-time and safety-critical products and services to the clients they serve. In December 2010, DornerWorks released the first installment of this software, ARLX, (which stands for ARINC 653, Real-Time, Linux on Xen), to the open source community. The software is currently available on the Xen website: <http://xenbits.xensource.com>.

For more information about DornerWorks, please visit: [www.dornerworks.com](http://www.dornerworks.com).